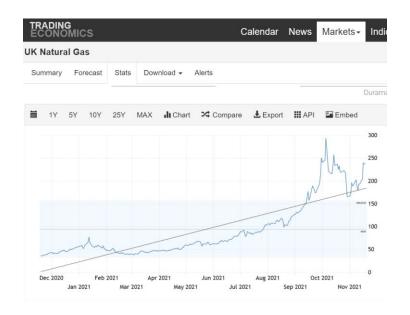
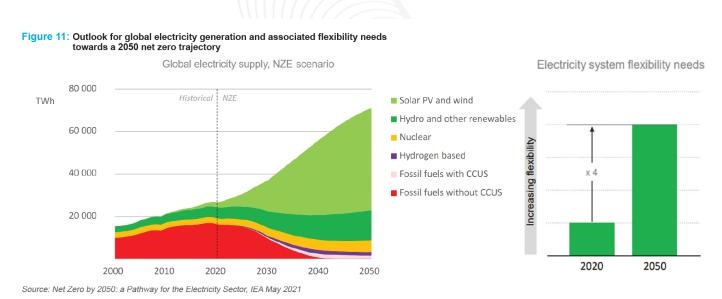


Laurent SCHMITT, Dcbel Head of European Developments & energy ecosystems

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Strong European commitments to reach netzero emissions Current energy crisis post COVID is a game changer



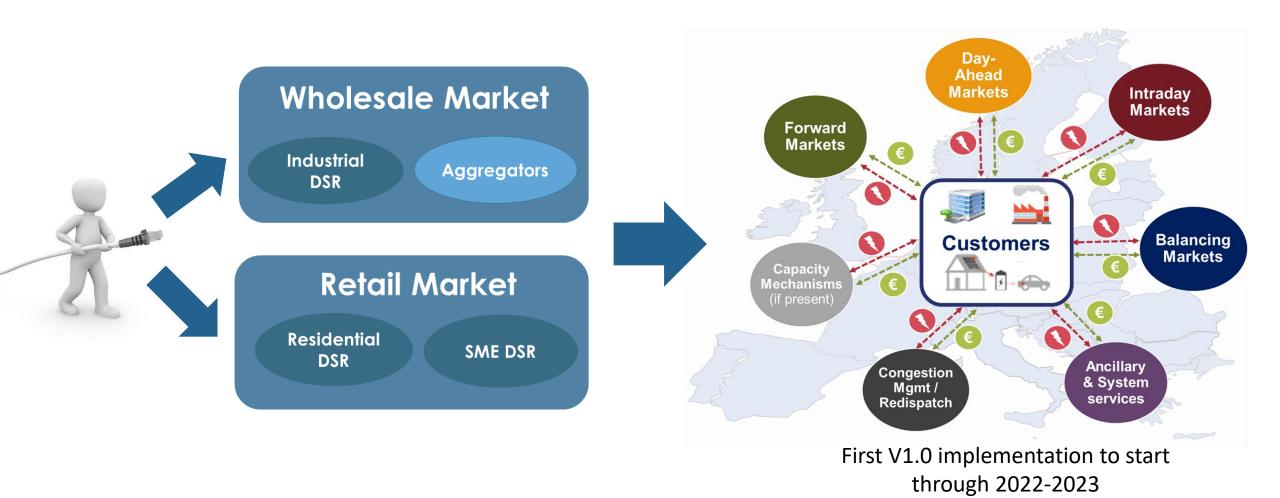


- 1. Significant growth of wind & solar capacity (x4 installations required/year)
 - 2. New revenues from grid flexibility (x4 system flexibility needs)
 - 3. Acceleration of Netzero Home deployments



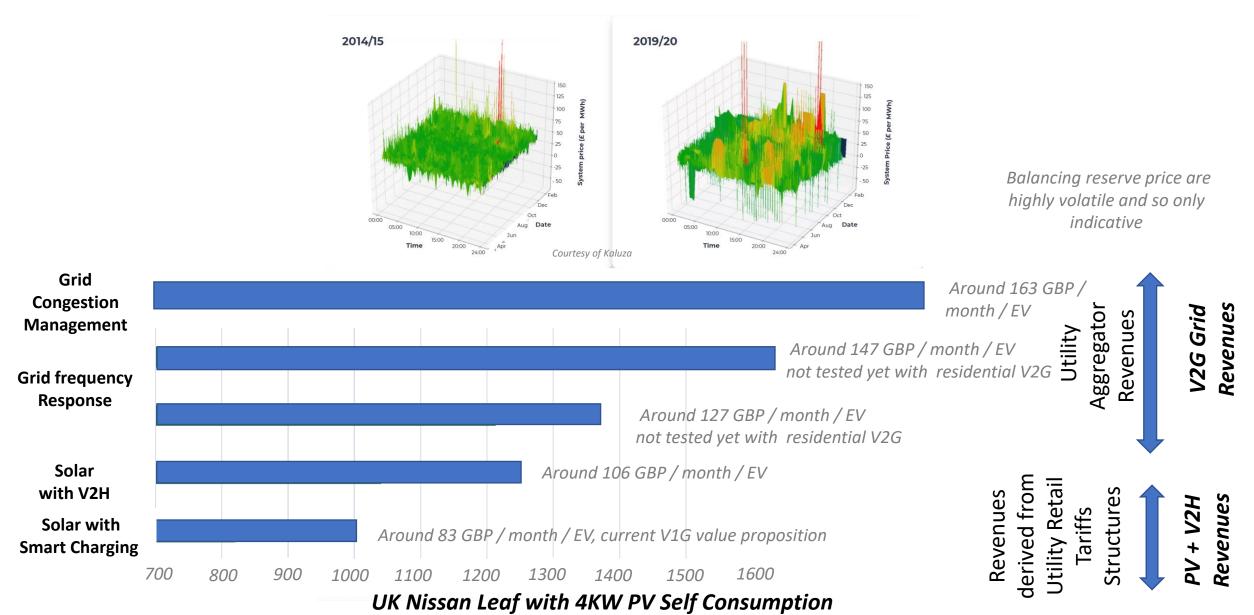
New consumer-centric interactions with the system

Integrate wholesale and retail market, develop new services and enhance participation of all actors: flexibility providers and flexibility users



Future V2H/V2G monetization needs revenue stacking accross energy & grid ancillary service markets







New Home Energy Station for Netzero homes

Integrated Solar Inverter 2 x MPPTs of 7.6 kW

High efficiency Solar charging

10.1" Color Screen Instant prosumer engagement

DC Charging (CCS or CHAdeMO), up to 15.2 kW Ready for V2H & V2G Fastest charging: 1 mile / min Unique thermal management design

Can be installed indoors / outdoors

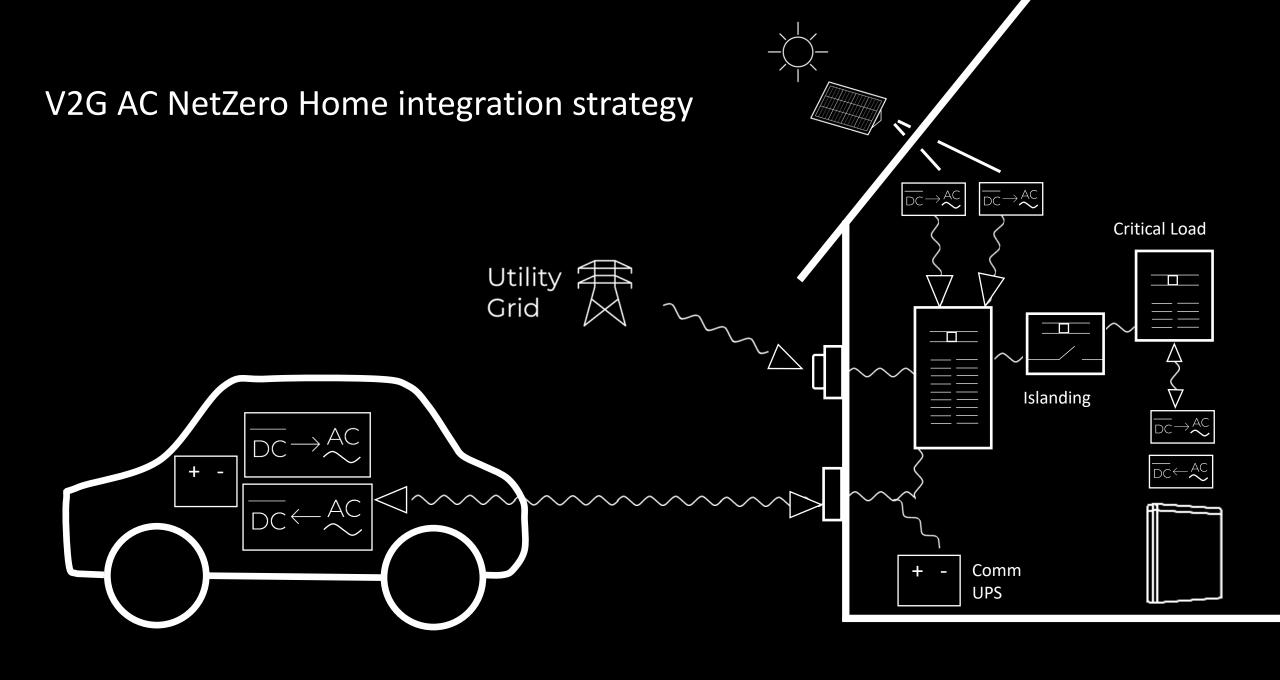
AC Charging (SAE J1772), Level 2 AC Embedded V1G AC Charging

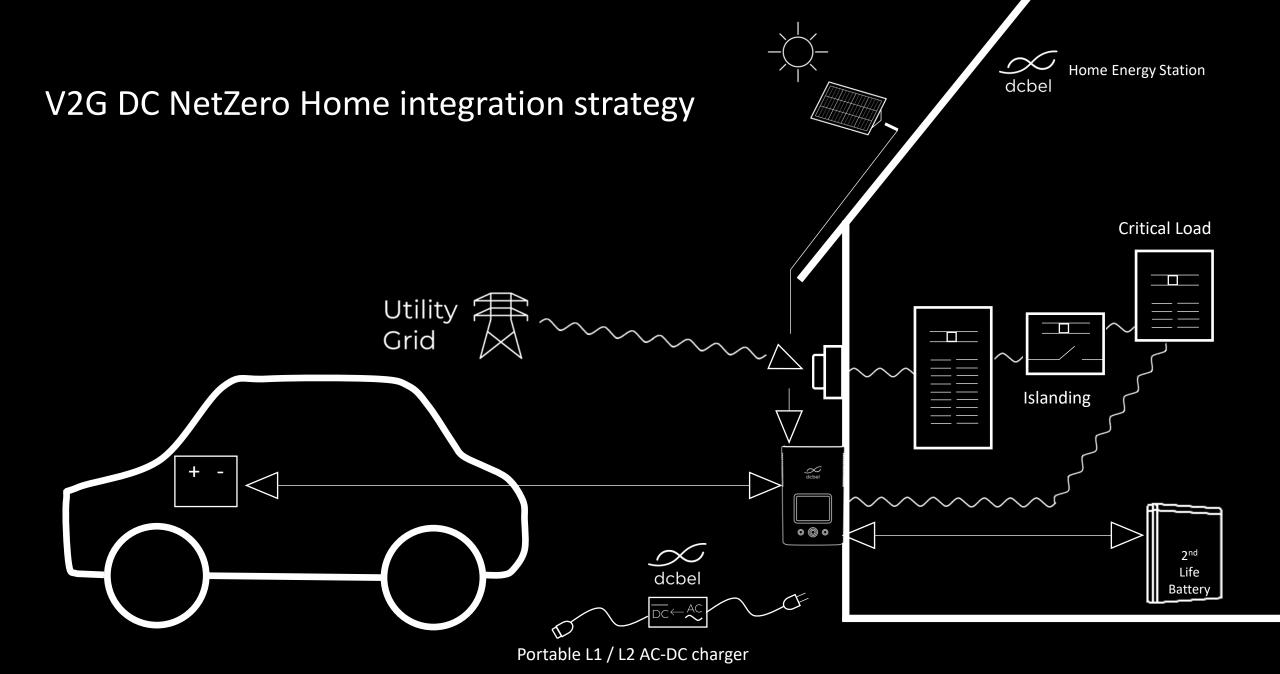


Real-time connectivity
Integrated Home Energy App
Over the Air upgrades
DERMS/Virtual Power Plant Interface
(IEEE 2030.5)

Home Energy Storage Integration

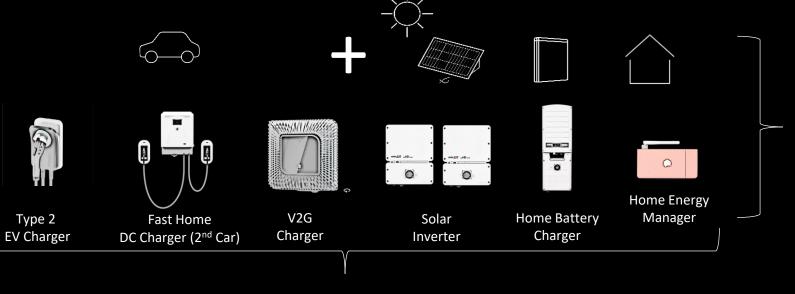
Maximize Charge Speed, Grid connection
and storage capacity available





V2G DC significantly simplifies NetZero home integration & installation

Current Home Energy Hardware



Future Netzero Home Architecture (Hardware + Software)







Intelligent Distributed Energy System

No integration

No intelligence

Not efficient

Very limited

- Home Energy Management System
- Grid Services
- App Store



dcbel From \$4999

DC versus AC V2G/H comparison

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AC V2G/H (CCS)

Time to market

(-) 2025 pending IEC15118-20 Standards & home safety regulations

Complexity

(-) Missing safety requirements (V2H/V2G switching)
Difficulty to manage modulated charging while maintaining charging/discharging efficiency (60% range)

Cost

- (+) Marginal additional cost over AC onboard
- (-) External Islanding & Safety protection required at home

Revenue opportunities

(+) Day Ahead & Intraday Home Energy Arbitrage

Monetization model

Charge/discharge controls through the EV communication (-) Connection compliancy to be demonstrated by EV

DC V2G/H (CHAdeMO or CCS)

- (+) 2022 leveraging Chademo standards and safety standards
- (+) Exhaustive UL Safety requirements available today
- (+) Flexibility to manage modulated charging while maintaining charging/discharging efficiency (90% range)
- (-) More expensive EVSE DC charger (5KE)
- (+) Power electronics hardware bundle across PV, Home Storage & CCS Dc charging (30% cheaper installation)
- (+) Embedded islanding & safety protection
- (+) Plug & Play installation (from 2days to 0,5day)
- (+) Lower system installation footprint
- (+) Day Ahead & Intraday Home Energy Arbitrage
- (+) Solar PV self consumption / Home Fast charging
- (+) Dual car modulated charging
- (+) Grid balancing & frequency reserve
- (+) Home Black Out Power
- (+) 4 quadrant Voltage & Reactive Power control

Charge/discharge controls through the EV communication

- (-) Connection code compliancy to be demonstrated by EVSE
- (-) Lower EV costs / Reduction of car weights
- (-) Faster and easier adaptations to connection code changes